

3/4/03

03011984

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0123 Expires: October 31, 2004

Asstimated average burden character per response..... 12.00

ANNUAL AUDITED REPORT **FORM X-17A-5** FEB % 6 2003

PART III

SEC FILE NUMBER

%-31420

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 27 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

		ENDING 12/31	
	MM/DD/YY	ММ	/DD/YY
A. RE	GISTRANT IDENTIFICATION	[
NAME OF BROKER-DEALER:		OFF	ICIAL USE ONLY
Stanford Securities, INc. ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
535 Sandpiper Drive:			
	(No. and Street)		
Lindenhurst	Illinois	60046	
(City)	(State)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF P	ERSON TO CONTACT IN REGARD	TO THIS REPORT	
Brack J. Stanford		(847)	265-9396
D 100	COUNTANT IDENTIFICATION		de - Telephone Number
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in this Rep	ort*	
INDEPENDENT PUBLIC ACCOUNTANT Warady & Davis LLP			
Warady & Davis LLP	(Name – if individual, state last, first, middle	name)	40015
	(Name – if individual, state last, first, middle		60015 (Zip Code)
Warady & Davis LLP	(Name – if individual, state last, first, middle Deerfield	name) Illinois	
Warady & Davis LLP 108 Wilmot Road - Suite 500 (Address)	(Name – if individual, state last, first, middle Deerfield	name) Illinois	
Warady & Davis LLP 108 Wilmot Road - Suite 500 (Address) CHECK ONE:	(Name – if individual, state last, first, middle Deerfield	name) Illinois (State)	(Zip Code)
Warady & Davis LLP 108 Wilmot Road - Suite 500 (Address) CHECK ONE: □ Certified Public Accountant □ Public Accountant	(Name – if individual, state last, first, middle Deerfield	name) Illinois (State)	
Warady & Davis LLP 108 Wilmot Road - Suite 500 (Address) CHECK ONE: □ Certified Public Accountant □ Public Accountant	(Name - if individual, state last, first, middle Deerfield (City)	name) Illinois (State)	(Zip Code)

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, Brack J. Stanford	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying final	ncial statement and supporting schedules pertaining to the firm of
Stanford Securities, Inc.	, as
of December 31	, 20_02 , are true and correct. I further swear (or affirm) that
	principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as	
•	
No Exceptions	
OFFICIAL SEAL DENISE POLSTER	Mack Thanter
NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES 1-27-2007	Signature '
\$ WT GOWNINGSION CAPINES 1-21-2007 }	President
	Title
Dania tolates	
Notary Public	
·	
This report ** contains (check all applicable box	es):
 ⊠ (a) Facing Page. ⊠ (b) Statement of Financial Condition. 	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Cond	KNAK cash flows.
(e) Statement of Changes in Stockholders' I	Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Sub-	ordinated to Claims of Creditors.
(g) Computation of Net Capital.	
(h) Computation for Determination of Reservation	
(i) Information Relating to the Possession of (ii) A Reconciliation, including appropriate	or Control Requirements Under Rule 15c3-3. explanation of the Computation of Net Capital Under Rule 15c3-3 and the
, , ,	explanation of the Computation of Net Capital Order Rule 1303-3 and the estate Rate Rate Rule 1303-3 and the estate Rate Rate Rate Rate Rate Rate Rate
	and unaudited Statements of Financial Condition with respect to methods of
consolidation.	•
(l) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Repor	
(n) A report describing any material inadequation	acies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

FOR THE YEAR ENDED DECEMBER 31, 2002

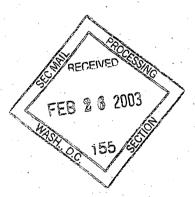


TABLE OF CONTENTS

ANNUAL AUDITED REPORT FORM X-17A-5 PART III	3
OATH OR AFFIRMATION	4
INDEPENDENT AUDITORS' REPORT	5
FINANCIAL STATEMENTS	
Statement of Financial Condition	6
Statement of Income	7
Statement of Changes in Stockholder's Equity	8
Statement of Cash Flows	9
Notes to Financial Statements	10–11
SUPPLEMENTARY INFORMATION	
Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	13
Reconciliation of the Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission with the Company's Corresponding Unaudited Form X-17A-5, Part IIA	14
Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	14
Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	14
Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5	15–16



INDEPENDENT AUDITORS' REPORT

Board of Directors and Stockholder Stanford Securities, Incorporated 535 Sandpiper Drive Lindenhurst, Illinois

We have audited the accompanying statement of financial condition of STANFORD SECURITIES, INCORPORATED (an Illinois Corporation) as of December 31, 2002, and the related statements of income, changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects the financial position of STANFORD SECURITIES, INCORPORATED as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 13 and 14 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Wardy Javis 21P

February 13, 2003



STATEMENT OF FINANCIAL CONDITION	RD SECURITIES, INCORE	ORATED
As of December 31, 2002		
ASSETS		
Cash and Cash Equivalents	\$	79,621
Deposits with and Receivables from Clearing Broker	·	12,677
Commissions and Fees Receivable		1,396
Refundable Income Taxes		364
Prepaid Insurance		307
	\$	94,365
LIABILITIES AND STOCKHOLDER'S EQUITY		
DIADIDITES AND STOCKHOLDER'S EQUIT		
LIABILITIES		
Commissions Payable	\$	615
Payable to Clearing Broker		7,812
Due to Affiliate		2,727
Total Liabilities		11,154
STOCKHOLDER'S EQUITY		
Common Stock - No Par Value		
Authorized - 100 shares		
Issued and Outstanding - 100 shares		1,000
Additional Paid-in Capital		19,000
Retained Earnings		63,211
		83,211
	\$	94,365

STATEMENT OF INCOME	001111111111111111111111111111111111111	I CILITED
For the Year Ended December 31, 2002		
REVENUE		
Commissions and Fees	\$	417,671
Interest and Dividends		810
		418,481
Expenses		
Commissions and Fees		364,538
Trading Costs		40,863
Management Fees		1,290
Professional Fees		4,500
Insurance		364
Interest		381
Miscellaneous		35_
		411,971
INCOME BEFORE PROVISION FOR INCOME TAXES		6,510
Provision for Income Taxes		1,236
NET INCOME	\$	5,274

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

For the Year Ended December 31, 2002

	 ommon Stock	A	dditional Paid-in Capital		Retained Earnings	Total
BALANCE, BEGINNING OF YEAR	\$ 1,000	\$	19,000	\$	57,937	\$ 77,937
Net Income	 			<u>-</u>	5,274	 5,274
BALANCE, END OF YEAR	\$ 1,000	\$	19,000	\$	63,211	\$ 83,211

STATEMENT OF CASH FLOWS For the Year Ended December 31, 2002 CASH FLOWS FROM OPERATING ACTIVITIES Net Income 5,274 Adjustments to Reconcile Net Income to Net Cash Used by Operating Activities Deposits with and Receivables from Clearing Broker (924)Commissions and Fees Receivable 238 Refundable Income Taxes (364)Prepaid Insurance (5)Commissions Payable (603)Payable to Clearing Broker (13,383)Income Taxes Payable (635)Total Adjustments (15,676)Net Cash Used by Operating Activities (10,402)CASH FLOWS FROM FINANCING ACTIVITIES Net Advances from Affiliate 12,142 NET INCREASE IN CASH AND CASH EQUIVALENTS 1,740 Cash and Cash Equivalents, Beginning 77,881 CASH AND CASH EQUIVALENTS, ENDING 79,621 SUPPLEMENTAL CASH FLOWS DISCLOSURES Cash paid for: Interest 381 2,235 Income Taxes

NOTES TO FINANCIAL STATEMENTS

NOTE 1—ORGANIZATION AND NATURE OF OPERATIONS

The Company is a broker-dealer registered with the Securities and Exchange Commission and the National Association of Securities Dealers. The Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.

NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

REVENUE RECOGNITION

Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

CASH FLOWS STATEMENT

For the purposes of this statement, the Company considers all highly-liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

NOTE 3—RELATED PARTY TRANSACTIONS

During the year, the Company has periodically advanced funds to the commonly owned affiliate. These amounts are noninterest bearing and due on demand.

The Company performs brokerage services for the commonly owned affiliate and has placed customer investments in funds managed by the commonly owned affiliate. Following is a summary of transactions for 2002:

Commission and fee revenues	<u>63</u>

NOTES TO FINANCIAL STATEMENTS

NOTE 4—PAYABLE TO CLEARING BROKER

The Company clears all customers' transactions through another broker-dealer on a fully disclosed basis. The amount payable to the clearing broker relates to the aforementioned transactions. Interest is payable on the outstanding balance that generally corresponds to the broker call money rate.

NOTE 5—COMMITMENTS AND CONTINGENCIES

The Company has entered into an agreement with its commonly owned affiliate and two individuals whereby the two individuals have purchased stock in the commonly owned affiliate and the existing sole stockholder has purchased additional stock under a stock purchase and recapitalization agreement. Under the terms of this agreement, the Company and commonly owned affiliate have made various representations, guarantees, and warranties, as defined. In addition, the Company must comply with specific covenants including, but not limited to, restrictions on the encumbrance of the Company stock. In connection with this agreement, the Company is subject to consulting agreements with two companies, owned by the two individuals noted above, requiring fees equal to 25% of the net profits, as defined, of the Company for each year. These agreements will remain in effect as long as the two individuals retain their stock in the commonly owned affiliate. No amounts were due at December 31, 2002.

NOTE 6—OFF-BALANCE SHEET CREDIT AND MARKET RISK

Customer transactions are introduced to and cleared through a clearing broker. Under the terms of its clearing agreement, the Company is required to guarantee the performance of its customers in meeting contractual obligations. In conjunction with the clearing broker, the Company seeks to control the risks associated with its customer activities by requiring customers to maintain collateral in compliance with various regulatory and internal guidelines. Compliance with the various guidelines are monitored daily and, pursuant to such guidelines, the customer may be required to deposit additional collateral, or reduce positions when necessary.

Commissions receivable and deposits with and receivables from clearing organizations are amounts due from the clearing broker that represent a concentration of credit risk and a deposit for clearing securities transactions of its customers. The Company does not anticipate nonperformance by customers or its clearing broker. In addition, the Company has a policy of reviewing, as considered necessary, the clearing broker with which it conducts business.

NOTE 7—NET CAPITAL

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2002, the Company had net capital of \$79,609 which was \$74,609 in excess of its required net capital of \$5,000. The Company's net capital ratio was .14 to 1.

SUPPLEMENTARY INFORMATION

COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

As of December 31, 2002		
NET CAPITAL		
Total Stockholder's Equity	<u>\$</u>	83,211
Deductions: Non-allowable assets		
Deposits with and Receivables from Clearing Broker		2,677
Other Assets		671
Haircut on Other Securities.		254
Transcut on Other Securities		204
Total Deductions		3,602
Net Capital	\$	79,609
AGGREGATE INDEBTEDNESS		
Total Liabilities as per Accompanying Statement of Financial Condition	\$	11,154
		
MINIMUM NET CAPITAL REQUIRED		
Minimum Dollar Net Capital Requirement	\$	5,000
		
Based on Aggregate Indebtedness - 6 2/3% of Aggregate Indebtedness	<u>\$</u>	744
		_
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT		- 000
Minimum Net Capital Requirement	\$	5,000
Excess Net Capital.	¢	74,609
PACESS THE Capital	Ψ	14,000
Ratio: Aggregate Indebtedness to Net Capital		.14 to 1

RECONCILIATION OF THE COMPUTATION OF NET CAPITAL UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION WITH THE COMPANY'S CORRESPONDING UNAUDITED FORM X-17A-5, PART IIA

As of December 31, 2002

Net Capital per Company's Unaudited Computation	\$	82,224
Adjustments:		
Differences in Non-Allowable Assets.		(1,182)
Audit Adjustments		(1,433)
Total Adjustments	_	(2,615)
Net Capital per Report Pursuant to Rule 17a-5d	\$	79,609

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15C-3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

As of December 31, 2002

None - the Company is exempt from Rule 15c3-3 pursuant to the provisions of subparagraph (k)(2)(ii) thereof.

INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15C-3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

As of December 31, 2002

None - the Company is exempt from Rule 15c3-3 pursuant to the provisions of subparagraph (k)(2)(ii) thereof.



INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17A-5

Board of Directors and Stockholder Stanford Securities, Incorporated 535 Sandpiper Drive Lindenhurst, Illinois

In planning and performing our audit of the financial statements and supplemental schedules of STANFORD SECURITIES, INCORPORATED for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC) we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements of prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in any internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Wardy ESavis 22P

February 13, 2003